## Message Text

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PAGE 01 STATE 188634 ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 DODE-00 PM-05 CIAE-00 INR-10 NSAE-00 /036 R

DRAFTED BY COM/BED/OED/MEPD/WRHAYDEN/MM
APPROVED BY EB/OCA/CM/SPHARRIS
COM/BED/OED/MEPD/SMCONGER,DIR.
COM/BED/OIM/GKNO;LES (INFO)
DOD/ISA/JMILLER (INFO)
STATE/EUR/RPM/EREHFELD (INFO)
DOD/DAEN/MCZ-D/COL.PTHEUER (INFO)

-----072320 261957Z/45

P 261937Z JUL 78 FM SECSTATE WASHDC TO AMEMBASSY ROME PRIORITY

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E.O. 11652: GDS

TAGS: BENC, MARR, NATO, IT

SUBJECT: MAJOR PROJECTS: NATO TRADE OPPORTUNITIES (THREE PROJECTS IN ITALY)

REF: A) NATO 7078, B) ROME 13167, C) 10 FAM 162

1. REGARDING THREE PROJECTS LISTED REFTELS, THERE IS NEED FOR (1) EXTENDED DEADLINE FOR NOMINATIONS OF U.S. COMPANIES TO BID ON FIVE AIRCRAFT SHELTERS AT AVIANO AIRFIELD AND ON SECURITY IMPROVEMENTS OF MUNITIONS STORAGE (LRSP) AT FOUR SITES, AND (2) MORE DETAILS ON THESE PROJECTS. THERE APPEARS TO BE NO U.S. COMPANY INTEREST IN CIVIL ENGINEERING PROJECT RE FIRE FACILITIES AT AVIANO AIRPORT.

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2. USDOC PROPOSES AN EXTENSION OF THE DEADLINES TO 16 AUGUST 1978. DOD/DAEN-MCZ-D ADVISES THAT USAEDE HAS CITED NO OBJECTION TO THE EXTENSION, OTHER THAN CITING AN ATTENDANT DELAY IN CONTRACTING DUE TO THE EXTENSION. EMBASSY ROME'S ASSISTANCE IN REQUESTING DEADLINE EXTENSION TO 16 AUGUST BY APPROPRIATE ITALIAN OFFICIALS

WILL BE GREATLY APPRECIATED.

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3. MORE DETAILS THAN THOSE PROVIDED REFTELS ARE
NEEDED TO ASSIST U.S. COMPANIES IN DETERMINING INTEREST
IN BIDDING. ACCORDINGLY, USDOC/MEPD WOULD LIKE TO
RECEIVE THIS WEEK IF POSSIBLE A SEPARATE CABLE IN
FOREIGN GOVERNMENT TENDER FORMAT, PER 10 FAM 162, ON BOTH
THE AIRCRAFT SHELTERS AND SECURITY INPROVEMENT TENDERS,
INCLUDING THE INDIVIDUAL IFB NUMBERS. ALSO, MAY
USDOC/MEPD FORWARD NOMINATIONS OF U.S. COMPANIES TO
EMBASSY FOR TRANSMITTAL TO ITALIAN MINISTRY? CHRISTOPHER

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## Message Attributes

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Disposition Comment: 25 YEAR REVIEW

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Disposition Reason:
Disposition Remarks:
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Subject: MAJOR PROJECTS: NATO TRADE OPPORTUNITIES (THREE PROJECTS IN ITALY)

TAGS: BENC, MARR, IT, NATO

To: ROME Type: TE

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Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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